

Jasper LLC Cuts Costs on Construction Contracts Using Docubee

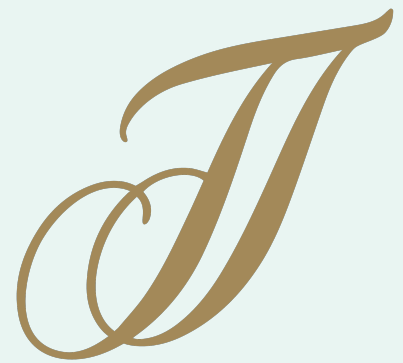
Jasper LLC switched from Adobe Sign to Docubee for significant cost savings and functionality improvements.

Overview

Jasper LLC, a luxury home and commercial builder based in Nashville, Tennessee, makes renovation dreams come true for home and business owners. Previously, Jasper LLC relied on Adobe Sign to manage construction contracts but found the tool too expensive for the value it provided. The transition to Docubee has transformed their contract management process.

“Our team is very happy with Docubee’s signing platform! **It is half the cost of Adobe, intuitive to use, and very easy to install.**”

- **Anna Booher**, Executive Administrative Assistant at Jasper LLC



Challenges

Jasper LLC previously used Adobe Sign to manage client and subcontractor contracts for their active projects. Jasper LLC has around 14 ongoing monthly projects, each requiring 15-20 subcontracts to be sent by project managers to complete electrical and plumbing tasks. Due to this high volume of contracts, they had to keep upgrading their Adobe Sign plan to keep up with the volume of signatures they needed. This proved costly and inefficient. Plus, project managers expressed frustration over the manual input and management required by Adobe Sign.

In addition to pricing and management woes, security concerns ran rampant with Adobe Sign due to scammers mimicking official company communications, causing distrust from the Jasper LLC team. While Jasper LLC’s Adobe plan included white labeling, they found that many of their email communications were experiencing errors through the system, which compromised their branding.

The contract negotiation process also frustrated clients regarding redlining and requesting changes. Adobe Sign lacked this functionality in the product, leading to the delayed sending of finalized contracts. “Clients often return contracts requesting changes or redlines,” shares Anne Booher, Executive Administrative Assistant at Jasper LLC. “This necessitates a seamless process to manage these changes efficiently to avoid delays in the finalization and execution of contracts.” **These challenges prompted Jasper LLC to seek a new contract and eSign solution, leading them to Docubee.**

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Results

Booher found Docubee during an online search about Docusign's services. Overall, Jasper LLC enjoys Docubee's user-friendliness and the enhanced visibility it provides, significantly supporting their project management and billing processes.

Better Pricing

Docubee's per-user pricing has helped Jasper LLC cut contract costs by 50%.

"The transition to Docubee has significantly reduced our overhead costs, primarily due to the lower subscription fees compared to Adobe," shared Booher. This flexible pricing model allows their team to handle high volumes of contracts securely, without concerns of fee increases or overages.

Improved Operational Efficiency

Since implementing Docubee, productivity has skyrocketed. Project managers can now efficiently send out change orders as soon as negotiations are complete. All redlining and suggestions are now completed in Docubee for efficient tracking and updates.

In addition to streamlining client- and vendor-facing contracts, Jasper LLC has utilized Docubee for onboarding documents. "Previously, each new team member setup was a hurdle with Adobe.

With Docubee, it's as simple as entering an email to get started. This ease of use has allowed us to maintain a lean operation and focus more on our core business activities," shared Booher. "Onboarding new team members has also become more straightforward, enhancing our overall operational efficiency."

Improved Ease of Use

Docubee has also positively impacted the ease of use for the stakeholders sending contracts. "The ability for everyone to send documents for signature and view all relevant documents as needed has improved transparency and efficiency," Booher explained. Using Docubee has improved document access for project managers, HR members, and company administrators.

Notably, the workspace functionality allows role-specific access and has been a game changer for the company's internal HR processes. This segmentation enables different stakeholders across departments to use the product without seeing sensitive information that does not pertain to them. For example, project managers can use Docubee without having access to sensitive HR information, maintaining usability without compromising security.



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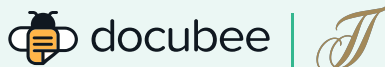
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"Jasper (Builds) tries to streamline systems as much as possible. Because we are always sending out contracts, whether to clients or subcontractors, we will always need the ability to send things out for signature. Docubee is a foundational process and system they always use."

- **Anna Booher**, Executive Administrative Assistant at Jasper LLC

Jasper LLC cuts contract costs in half and boosts efficiency with Docubee.



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About Jasper LLC

Established in 2020, Jasper LLC is a custom builder serving the greater Nashville area. Jasper LLC specializes in high-quality renovations, commercial projects, and custom builds, tackling projects with articulate details and quality workmanship.

About Docubee

Docubee, an Accusoft brand, is a simple contract automation platform that lets businesses create, manage, sign, and track digital contracts in one secure platform. Docubee powers contracts by enabling users to gather vital customer data, create contracts using tools like generative AI or pre-built templates, and connect pieces of the process with dynamic workflows. Users can integrate Docubee with their existing site or platform via the API or connect to thousands of apps and CRMs using native and webhook-powered integrations. For more information, visit docubee.com.

